## LIC Life Sciences RFP Answers to Questions

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Request for Proposals for Consultant Services for Locational and Financial Analysis of Establishing NYC's Biotech and Life Sciences Hub in Long Island City

Released: January 25, 2018

Responses Due: Wednesday, February 7th, 2018 - 4pm

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The Long Island City Partnership ("LICP") is seeking proposals from consultant(s) to produce a strategic business plan (the "Plan") for developing a Life Sciences and Innovation Industries Cluster in Long Island City ("LIC"). The Plan shall be based on a thorough feasibility analysis, and present a tactical outline of required steps for catalyzing and fostering a self-sustaining Life Sciences and Innovation Industries Cluster in LIC.

After years of lagging behind geographic centers like those in greater Boston, Raleigh-Durham, and San Francisco, the window of opportunity for building New York's Life Science Cluster appears to have opened. There are a number of significant State and City policy initiatives and financial incentive programs with the aim of growing Life Sciences industries in New York. The LICP has been awarded a grant through Round VII of the New York City Regional Economic Development Council Awards to fund a portion of this effort. In addition, on January 23<sup>rd</sup>, NYC EDC issued a Request for Expressions of Interest (RFEI) for an Applied Life Sciences Hub, in which LIC was specifically referenced as a possible location. LICP recognizes that despite LIC's many favorable assets, guidance and investment are required to transform its potential into reality. The strategic business plan shall be based on a thorough feasibility analysis, and present a tactical outline of required steps for catalyzing and fostering a self-sustaining Life Sciences Cluster in LIC.

LICP is the local development corporation for LIC, located along the East River and directly across from Midtown Manhattan. Its mission is dedicated toward advocating for economic development that benefits LIC's industrial, commercial, cultural, and residential sectors. Its goals are to attract new businesses to LIC, retain those already in the community, welcome new residents and visitors, and promote a vibrant, diverse, authentic, mixed-use community.

## Inquiries:

Consultants interested in submitting a proposal and who have questions about this RFP may contact LICP in writing via email prior to 4pm on Tuesday, January 30th, 2018. No phone calls will be taken.

Questions submitted by email must include the Consultant firm name, a contact person, their title and contact information, and are to be emailed directly to:

Christina Chavez at: cchavez@licpartnership.org Subject: LICP Life Sciences RFP—Questions

Questions received after January 30th will only be answered at LICP's discretion.

LICP will post all questions and its answers to such on the LICP website at www.licqns.com/LICLifeSciencesRFP on or before 5pm on Friday, February 2nd, 2018.