

LIC Snapshot

Developers/Retailers Showcase 9.28.16

IN THE PIPELINE

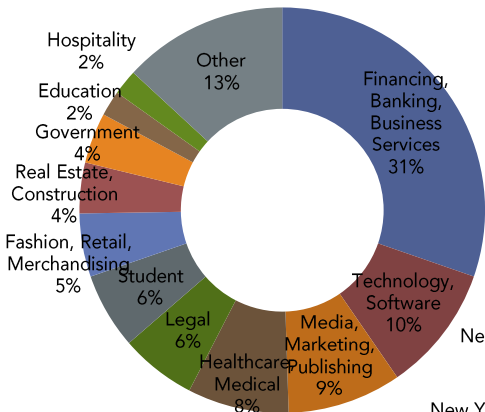
- Residential:
 - Units Completed - 11,548
 - Units in Planning/Construction - 22,350
 - 2016 - 1,219
 - 2017 - 8,026
 - 2018 - 1,573
 - 2019 and beyond - 11,532
- Hotel:
 - Current hotel rooms - 2,740
 - Future hotel rooms - 4,850
 - Hotels currently operating - 28
 - Hotels in planning/construction - 36

RESIDENTIAL DEMOGRAPHIC DATA

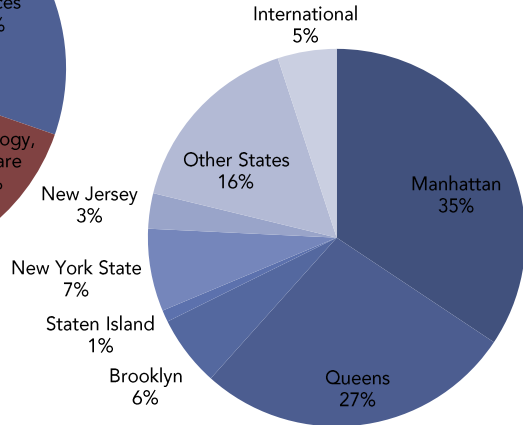
Aggregated Demographic Data from 5 major developments in LIC*

- Male - 58% / Female - 42%
- Single Units (one adult) - 54%
- Coupled Units (Shares & married couples) - 46%
- Average Age - 33 years / Median Age - 32 years
- Average Household Income: \$157,989
- Median Household Income: \$151,450

Industry Breakdown



Relocation Source



*Units represented in this sample: 1,863 (at 95% occupancy)

COMMERCIAL DEVELOPMENT

- Major Leased Tenants announced in 2015-2016 for existing and planned commercial offices include: Macy's, J.Crew, Polo Ralph Lauren, IAC, WeWork
- Commercial Office Development 3.5M sq. ft. by 2020 (6.8M sq. ft. existing)
- Retail in Mixed-Use Development 395,000 sq. ft. by 2020 (253,000 sq. ft. existing)

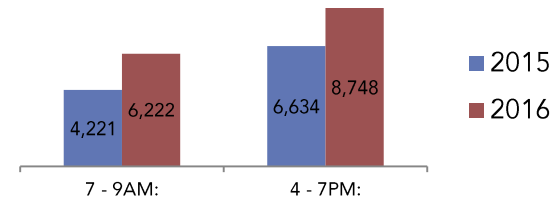
MAJOR BUSINESS & INSTITUTIONAL TENANTS

- 6,300+ businesses with 93,000+ employees
Major businesses include: Citibank, NYC Dept. of Health, MetLife, JetBlue, Publicis/Re:Sources, Silvercup Studios, Kaufman Astoria Studios
- 55,000+ students at 2 higher education institutions
LaGuardia Community College, CUNY Law

PEDESTRIAN COUNTS

- Queens Plaza, Crescent to 27th Street

Weekday Commuting Hours



Source: NYC Department of Transportation, 2016

- Court Square*

44th Drive/Hunter Street
2016 Weekday 12 - 2PM: 954

44th Drive/Jackson Avenue
2016 Weekday 12 - 2PM: 393

*First year conducted, LIC Partnership, 2016
Counts listed here are the most recent, see our website for additional data.

A dedicated retail page will be on the new website longislandcityqueens.com/retail, to be announced this fall.

For more information, visit licpartnership.org